

Make better decisions and solve tough problems together.

Are pointless, one-sided meetings and workplace silos stalling your organization’s success? How would you describe the level of collaboration, alignment, and accountability of your organization or team? Does your entire team contribute to meetings, or just the loudest members? When only a few voices ring out, the best possible decisions cannot be made ... and that is costly for any organization.

Leaders often make decisions in a vacuum. These decisions may lack the perspective of others, causing a negative impact on other teams and customers.

Fierce Team is an impactful conversation model that will shatter silos, increase collaboration, and boost buy-in across your organization. Fierce Team helps deepen the appreciation for different perspectives and ideas, improving collaboration and results.

WITHOUT FIERCE TEAM	WITH FIERCE TEAM
A culture of non-inclusion	Inclusion, diversity of thought, creativity, identification of issues or challenges
An illusion of inclusion	Trust, engaged team members, enriched relationships, improved results
The loudest people get heard	Everyone shares perspectives and ideas, even those who are less likely to speak up, so that the best possible decisions can be made

What you’ll learn:

- How to turn any team into a dynamic think tank
- A meeting management technique that garners active and enthusiastic participation at all levels
- How to solicit multiple – and sometimes competing – perspectives when you’re facing a big decision or opportunity

Ways to learn:



ILT/VILT 2 hour instructor-led training (in-person or virtual)



On-demand 1 hour self-paced online learning



Blended 1 hour on-demand plus 1 hour ILT/VILT application session

The learning journey:

- Deepen your understanding and appreciation for differing, often competing views of reality
- Structure high levels of alignment, collaboration and partnership, not only within your own team, but across the organization
- Make the best possible decisions for your organization

The learning model:

- Turn any team into a dynamic think tank
- Use a meeting technique that garners active and enthusiastic participation at all levels
- Learn how to solicit multiple — and sometimes competing — perspectives when you're facing a big decision or opportunity
- Create psychological safety among a team

“My team can match any team. There is no question that the ‘Fierce Conversations’ program was a significant contributor to our success and the key to many good decisions. Now our goal is to drive this down into the organization. It is timely. In an industry as growth-oriented and competitive as ours, we can’t afford not to have conversations like this every day.”

— Peter Neill, Executive Director, Network Engineering, AT&T Wireless

Fierce Conversations is an award-winning leadership development and training company that drives results for business and education by improving workplace communication. Fierce Conversations creates authentic, energizing, and rewarding connections with colleagues and customers through skillful conversations that lead to successful outcomes and measurable ROI.

Let's connect! Contact info@fierceinc.com for more details.

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Fierce Inc. is certified as a women-owned business by the Women's Business Enterprise National Council and the Astra Women's Business Alliance.

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